# NORTH AMERICAN ELECTRIC RELIABILITY CORPORATION

### Agenda

## Finance and Audit Committee Open Meeting

February 12, 2024 | 11:15 a.m.-12:00 p.m./Eastern

#### **In-Person**

JW Marriott Miami 1109 Brickell Ave Miami, FL 33131

Conference Room: Grand Ballroom (5<sup>th</sup> Floor)

#### Virtual Attendees

Webcast Link: Join Meeting Webcast Password: FEB2025BRDTECHA (33220253 when dialing from a phone) Audio Only: +1-415-655-0002 US Toll | +1-416-915-8942 Canada Toll | Access code: 2314 546 6229

#### **Committee Members**

Colleen Sidford, Chair Robert G. Clarke Susan Kelly Jim Piro **Kristine Schmidt** Kenneth W. DeFontes, Jr., ex-officio

#### Introduction and Chair's Remarks

#### **NERC Antitrust Compliance Guidelines**

#### **Agenda Items**

- 1. Minutes Approve
  - a. August 14, 2024 Meeting\*
- 2. Fourth Quarter Calendar of FAC Responsibilities\* Review and Recommend Board of **Trustees Acceptance** 
  - a. NERC 2024 Unaudited Year-End Report
  - b. ERO Enterprise Combined 2024 Unaudited Year-End Report
  - c. Regional Entity 2024 Unaudited Year-End Reports
- 3. 2026 Business Plan and Budget Schedule\* Update
- 4. Other Matters and Adjournment

\*Background materials included.

## DRAFT Minutes Finance and Audit Committee Open Meeting

August 14, 2024 | 11:25 a.m.-12:25 p.m. Pacific

Hyatt Regency Vancouver 655 Burrard St. Vancouver, BC V6C 2R7, Canada Conference Room: Regency A/B/C

Ms. Colleen Sidford, Chair, called to order a duly noticed open meeting of the Finance and Audit Committee (the Committee) of the Board of Trustees (Board) of the North American Electric Reliability Corporation (NERC) on August 14, 2024, at approximately 11:35 a.m. Pacific, and a quorum was declared present.

Present at the meeting were:

Committee Members	Board of Trustees Members
Colleen Sidford, Chair	George Hawkins
Jim Piro	James B. Robb, President and Chief Executive Officer
Kristine Schmidt	Jane Allen
Robert G. Clark	Larry Irving
Susan Kelly	Robin E. Manning
Kenneth W. DeFontes, Jr., ex officio	Suzanne Keenan

#### NERC Staff

Andy Sharp, Vice President and Chief Financial Officer Bluma Sussman, Vice President, E-ISAC Stakeholder Engagement Camilo Serna, Senior Vice President, Strategy and External Engagement Fritz Hirst, Vice President, Government Affairs Howard Gugel, Vice President, Regulatory Oversight Kelly Hanson, Senior Vice President and Chief Operating Officer Liz Saunders, Vice President, People and Culture Manny Cancel, Senior Vice President and CEO of the E-ISAC Mark Lauby, Senior Vice President and Chief Engineer Mathew Duncan, Vice President, E-ISAC Security Operations and Intelligence Meg Leonard, Controller Sonia Rocha, Senior Vice President, General Counsel, and Corporate Secretary Soo Jin Kim, Vice President, Engineering and Standards Tina Buzzard, Assistant Corporate Secretary

#### **Introduction and Chair's Remarks**

Chair Sidford welcomed the members of the Committee to the meeting and reviewed the agenda. She expressed her appreciation for all the stakeholder feedback on the 2025 Business Plan and Budget and thanked the MRC Business Plan & Budget Input Group for their engagement throughout this year's budget process and their efforts on NERC's 2023–2025 plan. Ms. Sidford stated that the Committee and Board

thoroughly reviewed the stakeholder comments submitted and believe management has been responsive. She acknowledged that while cost increases are never welcomed, regardless of the benefits they may provide, NERC vows to continue being good stewards for the effective and efficient use of resources. Lastly, Ms. Sidford noted that the Committee held a closed meeting on August 7, 2024 where it received an update on the ERP software project and an update from Internal Audit.

#### **NERC Antitrust Compliance Guidelines**

Ms. Buzzard directed the participants' attention to the NERC Antitrust Compliance Guidelines included in the advance agenda package and indicated that all questions regarding antitrust compliance or related matters should be directed to Ms. Rocha.

#### Minutes

Upon motion duly made and seconded, the Committee approved the minutes for the May 8, 2024, Committee open meeting as presented at the meeting.

#### Second Quarter Unaudited Summary of Results

Ms. Leonard reviewed: (i) the NERC Second Quarter 2024 Unaudited Summary of Results; and (ii) the Total ERO Enterprise (NERC and the Regional Entities combined) Second Quarter 2024 Unaudited Summary of Results. Upon motion duly made and seconded, the Committee reviewed and recommended acceptance by the Board of these items.

## NERC, Regional Entity, and WIRAB 2025 Business Plans and Budgets and Associated Assessments

Mr. Sharp presented the final proposed draft of the NERC, Regional Entity, and Western Interconnection Regional Advisory Body (WIRAB) 2025 Business Plans and Budgets and associated assessments. He noted that the draft budget and assessment is materially consistent with the original three-year plan projection and discussed outstanding assessments from Mexico. Mr. Sharp provided an overview of the stakeholder comments on the draft budget and how those comments were addressed. Upon motion duly made and seconded, the Committee reviewed and recommended acceptance by the Board of the of the NERC, Regional Entity and WIRAB 2025 Business Plans and Budgets and associated assessments.

#### **Finance and Audit Committee Mandate**

Chair Sidford noted that the Committee reviewed the Committee mandate with the NERC Legal Department and the Committee is not recommending any revisions at this time.

#### Adjournment

Chair Sidford concluded the meeting by thanking NERC staff and the MRC budget input group for their work on the budget. There being no further business, the meeting was adjourned.

Submitted by,

Sônia Rocha Corporate Secretary

Agenda Item 2 Finance and Audit Committee Open Meeting February 12, 2025

#### Fourth Quarter Calendar of FAC Responsibilities

#### Action

Review and recommend to Board of Trustees for acceptance

#### Summary

NERC management will review the fourth quarter calendar of FAC responsibilities to include (i) the NERC Year-End 2024 Unaudited Summary of Results; and (ii) the Total ERO Enterprise (NERC and the Regional Entities combined) Year-End 2024 Unaudited Summary of Results. The Regional Entity 2024 Unaudited Year-End Reports are enclosed for reference.



### Summary of Unaudited Results For the Period Ending December 31, 2024

Та	able	of Contents		
	1.	Executive Summary	Page	
		a. Year-to-Date Actual Results	2	
	2.	Detailed Operating Results		
		a. Variances by Revenue and Expense Category	3	
		b. Variances by Department	5	
	3.	Supplemental Schedules		
		a. Schedule 1 – Year-End Actual Reserves	7	
		b. Schedule 2 – E-ISAC & CRISP Summary of Activity	8	
		c. Schedule 3 – Summary of Investments	11	

#### **Executive Summary**

#### Year-to-Date Actual Results (\$ millions)

					Over	
<b>FUNDING</b>	Actual	В	udget	(Under)		
Revenues	\$ 111.2	\$	110.4	\$	0.8	
Funding from Reserves						
Assessment Stabilization Reserve	 1.3		1.3		-	
TOTAL FUNDING	\$ 112.5	\$	111.7	\$	0.8	
<b>EXPENDITURES</b>						
Expenses (excluding Depreciation)	\$ 109.6	\$	111.6	\$	(2.0)	
Fixed Asset Additions	4.7		4.6		0.1	
Net Financing Activity	(0.4)		(2.6)		2.2	
TOTAL EXPENDITURES	\$ 113.9	\$	113.6	\$	0.3	
RESERVE INCREASE (DECREASE)	\$ (1.4)	\$	(1.9)	\$	0.5	

Revenues are over budget due to higher investment income and miscellaneous revenues. Expenses (excluding Depreciation) are under budget primarily due to lower Personnel, Contracts and Consultants, Office, and Professional Services costs, offset by higher Meetings and Travel expenses. Fixed Asset Additions are slightly over budget due to higher capital software expenditures, and Net Financing Activity is over budget due to lower borrowing proceeds which are partially offset by lower loan and lease principal payments. The net result is a year-end reserve balance that is \$500k more than budgeted. This activity is explained in more detail in the remainder of the report.

#### **Detailed Operating Results**

#### Variances by Revenue and Expense Category

Total NERC (including CRISP)

				YTD	%
	YTD Actual	YTD Budget	O	ver (Under)	Over (Under)
TOTAL FUNDING	\$ 112,538,652	\$ 111,716,829	\$	821,823	0.7%
EXPENDITURES					
Personnel	 65,485,646	65,781,342		(295,696)	(0.4%)
Meetings and Travel	3,976,432	3,506,800		469,632	13.4%
Contracts and Consultants	20,321,785	21,369,135		(1,047,350)	(4.9%)
Office Rent	3,036,227	3,089,858		(53,631)	(1.7%)
Office Costs, Professional, and Misc.*	16,521,366	17,376,029		(854,663)	(4.9%)
Other Non-Operating	285,334	468,040		(182,706)	(39.0%)
Fixed Asset Additions*	4,754,461	4,624,000		130,461	2.8%
Net Financing Activity**	(393,257)	(2,594,260)		2,201,003	(84.8%)
TOTAL EXPENDITURES	\$ 113,987,994	\$ 113,620,944	\$	367,050	0.3%
RESERVE INCREASE (DECREASE)	\$ (1,449,342)	\$ (1,904,115)	\$	454,773	(23.9%)
FTEs	244.7	251.1		(6.5)	(2.6%)

\* Excludes depreciation expense

\*\* A positive amount indicates that NERC is paying off more principal than it is receiving in proceeds. A negative amount indicates that NERC is receiving more in proceeds than it is paying off principal.

The following is a brief description of variances by category, as illustrated in the table above:

- Personnel expenses are under budget primarily due to lower benefits and retirement costs.
- Meetings and Travel expenses are over budget due to higher travel costs across all departments due to increased demand for in-person stakeholder engagement and higher-than-budgeted in-person team meetings than planned. These higher travel expenses are partially offset by lower meetings expenses.
- Contracts and Consultants expenses are under budget due to (1) lower than expected third-party contract costs for CRISP; (2) lower spending on a new System Operator Certification and Continuing Education Database (SOCCED) system that will not be completed until 2025; and (3) lower support needs for the Interregional Transmission Capability Study (ITCS). This is partially offset by increased support needs for (1) standards development activities; (2) studies related to generation and extreme weather; (3) automation, system conversion, and improved experience efforts for new and

existing technology tools; and (4) temporary backfills for vacant positions. The activity by department is further illustrated in the table below.

		YTD		YTD		YTD	%	
CONTRACTS and CONSULTANTS		Actual		Budget	Over (Under)		Over (Under)	
Reliability Standards and Power Risk Issues and Strategic Management	\$	242,625	\$	219,888	\$	22,737	10.3%	
Compliance Assurance		574,613		674,933		(100,320)	(14.9%)	
Registration and Certification		137,766		105,388		32,378	30.7%	
Compliance Enforcement		576,020		696,933		(120,913)	(17.3%)	
Engineering and Security Integration		516,515		100,000		416,515	416.5%	
Reliability Assessment and Technical Committees		1,375,052		1,517,400		(142,348)	(9.4%)	
Advanced System Analytics and Modeling		110,330		57,000		53,330	93.6%	
Performance Analysis		99,047		144,000		(44,953)	(31.2%)	
Situation Awareness		231,075		83,000		148,075	178.4%	
Event Analysis		13,658		165,000		(151,342)	(91.7%)	
E-ISAC		2,990,514		2,391,237		599,277	25.1%	
Training, Education and Personnel Certification		316,176		872,260		(556,084)	(63.8%)	
General and Administrative and Executive		146,225		125,000		21,225	17.0%	
Legal and Regulatory		363,157		255,000		108,157	42.4%	
External Affairs		72,743		315,000		(242,258)	(76.9%)	
Business Technology		4,677,267		4,597,096		80,171	1.7%	
Human Resources and Administration		981,684		835,000		146,684	17.6%	
Finance and Accounting		586,972		540,000		46,972	8.7%	
TOTAL (excluding CRISP)	\$	14,011,437	\$	13,694,135	\$	317,302	2.3%	
CRISP		6,310,348		7,675,000		(1,364,652)	(17.8%)	
TOTAL (including CRISP)	\$	20,321,785	\$	21,369,135	\$	(1,047,350)	(4.9%)	

- Office Costs, Professional Services, and Miscellaneous expenses are under budget largely due to lower than expected (1) telephone, internet, supplies, and A/V and hardware lease costs; and (2) legal, outside service, and insurance expenses.
- Fixed Asset Additions are slightly over budget primarily due to increased capitalized software activities, offset by lower capital lease asset expenditures.
- The Net Financing Activity budget is comprised of loan and lease financing proceeds (borrowings) and principal payments. The budget included a total of \$4.2M for both loan borrowings for capital software projects and leased assets, spread evenly throughout the year. The variance is the net result of (1) NERC not borrowing any funds for capital software projects in 2024 due to higher investment and miscellaneous income and favorable Operating Contingency Reserve position at the beginning of the year, and (2) lower than budgeted loan principal (debt service) payments from less-than-budgeted borrowing in 2023.
- Total reserves are over budget \$500k due to the reasons explained above, including higher investment and miscellaneous income and lower Personnel, Contracts and Consultants, Office, and Professional Services costs, partially offset by Net Financing Activity.

#### **Variances by Department**

	YTD			YTD		YTD	%
DIRECT EXPENSES, FIXED ASSETS, AND FINANCING ACTIVITY		Actual		Budget	0	ver (Under)	Over (Under)
Reliability Standards and Power Risk Issues and Strategic Management	\$	5,340,566	\$	5,178,957	\$	161,609	3.1%
Compliance Assurance		6,739,598		6,515,768		223,829	3.4%
Registration and Certification		1,484,894		1,251,212		233,682	18.7%
Compliance Enforcement		4,587,590		4,491,305		96,284	2.1%
Engineering and Security Integration		2,492,355		2,949,925		(457,570)	(15.5%)
Reliability Assessment and Technical Committees		5,118,229		4,815,683		302,546	6.3%
Advanced System Analytics and Modeling		1,845,898		2,404,937		(559,039)	(23.2%)
Performance Analysis		2,587,257		2,291,015		296,242	12.9%
Situation Awareness		3,842,797		3,988,335		(145,538)	(3.6%)
Event Analysis		2,119,725		2,470,380		(350,655)	(14.2%)
E-ISAC		16,111,096		15,455,423		655,673	4.2%
Training, Education and Personnel Certification		1,795,042		2,149,794		(354,752)	(16.5%)
General and Administrative and Executive		9,532,689		9,479,271		53,418	0.6%
Legal and Regulatory		5,987,436		6,075,391		(87,956)	(1.4%)
External Affairs		4,915,581		4,548,817		366,765	8.1%
Business Technology		21,817,361		21,180,319		637,041	3.0%
Human Resources and Administration		4,696,372		4,370,563		325,808	7.5%
Finance and Accounting		3,854,519		3,285,324		569,195	17.3%
TOTAL (excluding CRISP)	\$	104,869,003	\$	102,902,421	\$	1,966,582	1.9%
CRISP		9,118,991		10,718,523		(1,599,532)	(14.9%)
TOTAL DIRECT EXPENSES, FIXED ASSETS, AND FINANCING ACTIVITY	\$	113,987,994	\$	113,620,944	\$	367,050	0.3%

Following is a brief description of significant variances by department, as illustrated in the table above:

- <u>Registration</u> Over budget due to higher Personnel costs, including the reallocation of one FTE to this department, and no loan borrowing for capital software investments.
- <u>Engineering and Security Integration</u> Under budget due to lower Personnel costs resulting from the reallocation of FTEs to another area, partially offset by higher Contracts and Consultants Costs.
- <u>Reliability Assessment and Technical Committees</u> Over budget due to higher Personnel costs, including the reallocation of FTEs to this department, and no loan borrowing for capital software projects, offset by lower Contracts and Consultants expenses and capital software expenditures.
- <u>Advanced System Analytics and Modeling</u> Under budget due to lower Personnel expenses.
- <u>Performance Analysis</u> Over budget primarily due to no loan borrowing for capital software projects, offset by lower software license expenses and capital software expenditures.
- <u>Event Analysis</u> Under budget due to lower Personnel and Contracts and Consultants expenses and capital software expenditures, offset by no loan borrowing for capital software projects.
- <u>E-ISAC (excluding CRISP)</u> Over budget primarily due to higher Contracts & Consultants costs, partially offset by higher miscellaneous revenue for the Vendor Affiliate Program.
- <u>Training, Education and Personnel Certification</u> Under budget primarily due to lower spending on a new SOCCED system that will not be completed until 2025.

- <u>External Affairs</u> Over budget mainly due to higher Personnel costs, partially offset by lower Contracts and Consultants expenses.
- <u>Business Technology</u> Over budget primarily due to no loan borrowing on and higher capital software expenditures, partially offset by lower Personnel expenses.
- <u>Human Resources and Administration</u> Over budget primarily due to higher Contracts and Consultants and software license expenses, partially offset by lower capital software expenditures.
- <u>Finance and Accounting</u> Over budget due to higher Personnel, software license expenses and capital software expenditures, as well as no loan borrowing for capital software projects.
- <u>CRISP</u> Under budget due to lower third-party contractor costs and lower Personnel costs, partially due to the reallocation of FTE time to the E-ISAC department.

#### **Supplemental Schedules**

#### Schedule 1 – Year-End Actual Reserves

	1/1/2024			Operating and	12/31/2024
	Beginning	Budgeted	Unbudgeted	Financing Activity	Ending
Reserve Account	 Balance <sup>(1)</sup>	Funding/(Use) <sup>(2)</sup>	Funding/(Use) <sup>(3)</sup>	Versus Budget <sup>(4)</sup>	Balance <sup>(5)</sup>
NERC Operating Contingency	\$ 13,229,753	\$ (1,300,000)	\$-	\$ (1,250,462)	5 10,679,291
Future Obligations	2,908,227	218,053	(229,495)	-	2,896,785
Assessment Stabilization	2,256,000	(1,300,000)	-	-	956,000
System Operator	908,879	(604,115)	-	637,422	942,186
CRISP Defense Fund	500,000	-	-	-	500,000
CRISP Operating	3,615,851	-	(450,000)	1,067,813	4,233,664
CRISP Equipment Reserve	 450,000	-	450,000	-	900,000
Total Reserves	\$ 23,868,710	\$ (2,986,062)	\$ (229,495)	\$ 454,773	21,107,926

#### NOTES:

(1) 2024 beginning balances have been adjusted from the 12/31/2023 variance report balances as the result of a reconciliation to the final audited balance sheet.

(2) The 2024 Business Plan & Budget (BP&B) contained a budgeted use of NERC Operating Contingency Reserves (OCR) totaling \$1,300,000 to fully fund the incremental Interregional Transfer Capability Study (ITCS) FTEs hired in 2023 and a budgeted use of \$1,300,000 of Assessment Stabilization Reserves (ASR) to fund the net ITCS non-personnel costs.

(3) The Future Obligations Reserve was adjusted to reflect the deferred rent balance for the DC office lease. The CRISP participants agreed to transfer \$450k from the CRISP Operating Reserve to fund the CRISP Equipment Reserve.

(4) This column primarily reflects the net impact of normal operations. For example, under normal circumstances, if tracking under budget in actual expenditures, this would reflect additional funds into the reserve account. It also reflects the increase or decrease in working capital during the period.

The net increase in reserves related to the CRISP department is \$1,160,319, with \$92,507 going into the NERC OCR for the portion of CRISP costs funded by assessments and \$1,067,813 going into the CRISP Operating Reserve for CRISP costs funded by the CRISP participants.

(5) The 12/31/24 OCR balance of \$10.7 million is \$200k less than the \$10.9 million year-end balance projected in the 2024 BP&B. Due to a favorable opening OCR balance at 1/1/2024 and higher investment and miscellaneous revenues in 2024, no loan borrowing for capital software projects was made in 2024. The ending OCR balance of \$10.7 million is 10.9% of NERC's 2024 budget (less CRISP & SOCCED) and within the OCR target range of 8% to 16%.

#### Schedule 2 – E-ISAC and CRISP Summary of Activity

#### TOTAL E-ISAC (including CRISP)

	Annual	Annual		
FUNDING	 Actual	Budget	Ov	er (Under)
Assessments	\$ 29,777,134	\$ 29,777,134	\$	-
Other Funding	 11,114,241	11,276,439		(162,198)
TOTAL FUNDING	\$ 40,891,376	\$ 41,053,573	\$	(162,198)
EXPENDITURES				
Personnel Expense	\$ 12,901,864	\$ 13,072,503	\$	(170,639)
Meetings and Travel Expense	665,262	483,000		182,262
Operating Expenses (excluding Depreciation)	11,516,846	12,440,651		(923,806)
Other Non-Operating Expenses	-	8,791		(8,791)
Fixed Asset Purchases (excluding Fixed Asset Allocation)	146,114	173,000		(26,886)
Net Financing Activity (excluding Net Financing Activity Allocation)	 -	(4,000)		4,000
Total Direct Costs (excluding Depreciation and Allocations)	\$ 25,230,086	\$ 26,173,946	\$	(943,860)
Indirect Expense Allocation	14,796,491	14,590,026		206,465
Fixed Asset Allocation	960,432	617,658		342,775
Net Financing Activity Allocation	 (250,434)	(328,056)		77,622
TOTAL EXPENDITURES (excluding Depreciation, including Allocations)	\$ 40,736,575	\$ 41,053,574	\$	(316,999)
RESERVE INCREASE (DECREASE)	\$ 154,801	\$ (0)	\$	154,801

#### Schedule 2 (continued) – E-ISAC and CRISP Summary of Activity

	Annual	Annual		
FUNDING	Actual	Budget	0	ver (Under)
Assessments	\$ 2,477,166	\$ 2,477,166	\$	-
Other Funding	 9,957,725	10,319,598		(361,873)
TOTAL FUNDING	\$ 12,434,891	\$ 12,796,764	\$	(361,873)
EXPENDITURES				
Personnel Expense	\$ 1,609,813	\$ 1,780,267	\$	(170,454)
Meetings and Travel Expense	298,739	146,000		152,739
Operating Expenses (excluding Depreciation)	7,073,394	8,652,256		(1,578,862)
Other Non-Operating Expenses	-	-		-
Fixed Asset Purchases (excluding Fixed Asset Allocation)	137,045	140,000		(2,955)
Net Financing Activity (excluding Net Financing Activity Allocation)	-	-		-
Total Direct Costs (excluding Depreciation and Allocations)	\$ 9,118,990	\$ 10,718,523	\$	(1,599,533)
Indirect Expense Allocation	2,056,883	2,037,792		19,091
Fixed Asset Allocation	133,511	86,268		47,243
Net Financing Activity Allocation	 (34,813)	(45,820)		11,006
TOTAL EXPENDITURES (excluding Depreciation, including Allocations)	\$ 11,274,571	\$ 12,796,764	\$	(1,522,193)
RESERVE INCREASE (DECREASE)	\$ 1,160,320	\$ 	\$	1,160,320

Note - In its July 8, 2022 order in Docket No. RR21-9-001, the Commission held that expenditure of funds paid by new CRISP participants for costs associated with joining the program should be included in NERC's quarterly variance reports and annual trueup filings. Accordingly, NERC notes that year-to-date billings sent by NERC to new CRISP participants related to the program's thirdparty subcontractor totaled \$0.

#### Schedule 2 (continued) – E-ISAC and CRISP Summary of Activity

	Annual	Annual		
FUNDING	 Actual	Budget	0	ver (Under)
Assessments	\$ 27,299,969	\$ 27,299,969	\$	-
Other Funding	 1,156,516	956,841		199,675
TOTAL FUNDING	\$ 28,456,485	\$ 28,256,810	\$	199,675
<u>EXPENDITURES</u>				
Personnel Expense	\$ 11,292,052	\$ 11,292,236	\$	(185)
Meetings and Travel Expense	366,524	337,000		29,524
Operating Expenses (excluding Depreciation)	4,443,452	3,788,396		655,056
Other Non-Operating Expenses	-	8,791		(8,791)
Fixed Asset Purchases (excluding Fixed Asset Allocation)	9,069	33,000		(23,931)
Net Financing Activity (excluding Net Financing Activity Allocation)	 -	(4,000)		4,000
Total Direct Costs (excluding Depreciation and Allocations)	\$ 16,111,096	\$ 15,455,423	\$	655,673
Indirect Expense Allocation	12,739,608	12,552,234		187,374
Fixed Asset Allocation	826,921	531,389		295,532
Net Financing Activity Allocation	 (215,621)	(282,236)		66,615
TOTAL EXPENDITURES (excluding Depreciation, including Allocations)	\$ 29,462,004	\$ 28,256,810	\$	1,205,194
RESERVE INCREASE (DECREASE)	\$ (1,005,519)	\$ (0)	\$	(1,005,519)

#### E-ISAC (excluding CRISP)

						Average
	Q	uarter-End	Ticker		S&P	Annualized
		Balance	Symbol	Fund Name	Credit Rating	Yield
Cash Sweep Accounts						
Operating Account Sweep	\$	32,295,137	TDDXX	BlackRock Liquidity Fund FedFund Dollar	AAAm	4.76%
SOCCED Account Sweep		2,510,834	TDDXX	BlackRock Liquidity Fund FedFund Dollar	AAAm	4.76%
CRISP Account Sweep		18,166,845	TDDXX	BlackRock Liquidity Fund FedFund Dollar	AAAm	4.76%
Total Cash Sweep Accounts	\$	52,972,817				
Investment Account						
Money Market Funds	\$	2,286,801		Federated Hermes Gov't Obligations Fund	AAAm	4.86%
U.S. Treasury Portfolio		9,205,277		PNC Ultra Short U.S. Government Portfolio	AA+	4.67%
Total Investments	\$	11,492,078				

#### Schedule 3 – Summary of Investments



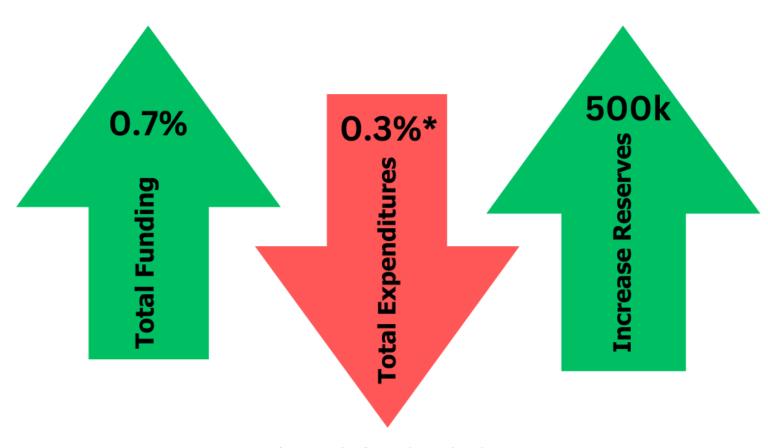
# NERC Unaudited Summary of Results as of December 31, 2024

Andy Sharp, Vice President and Chief Financial Officer Finance and Audit Committee Meeting February 12, 2025

**RELIABILITY | RESILIENCE | SECURITY** 

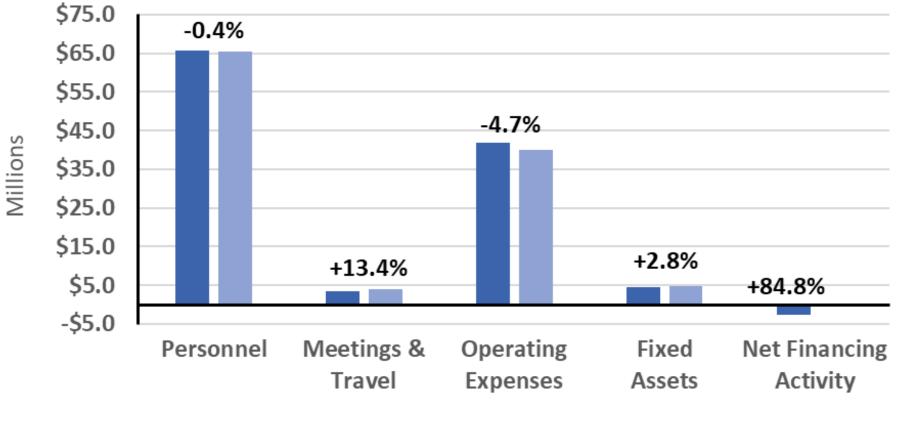






\*Net result of actual spend and no loan borrowing in 2024





2024 Q4 YTD Budget 2024 Q4 YTD Actual

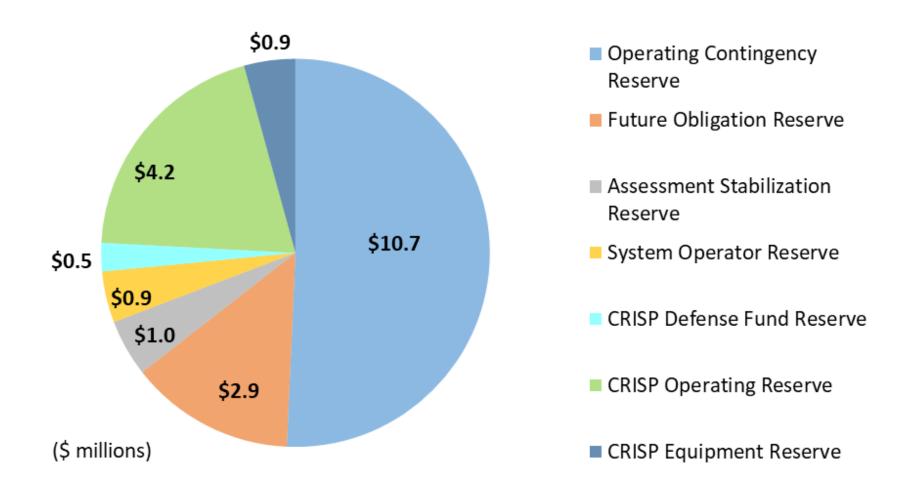


## **2024 OCR and ASR Details**

- Operating Contingency Reserve (OCR)
  - Began year with \$13.2M
    - Budgeted use of \$1.3M in 2024
    - Decrease of \$1.3M from operating and financing activity
    - Ending balance of \$10.7M (vs. \$10.9M in 2024 BP&B)
    - $\,\circ\,$  10.9% of 2024 budget (within target range of 8–16%)
- Assessment Stabilization Reserve (ASR)
  - Began year with \$2.3M
    - Released \$1.3M in 2024
    - Ending balance of \$956k



TOTAL RESERVES OF \$21.1M







- Independent financial audit by RSM will begin in March
- Auditor's report and findings will be presented to the FAC in May



## **Questions and Answers**





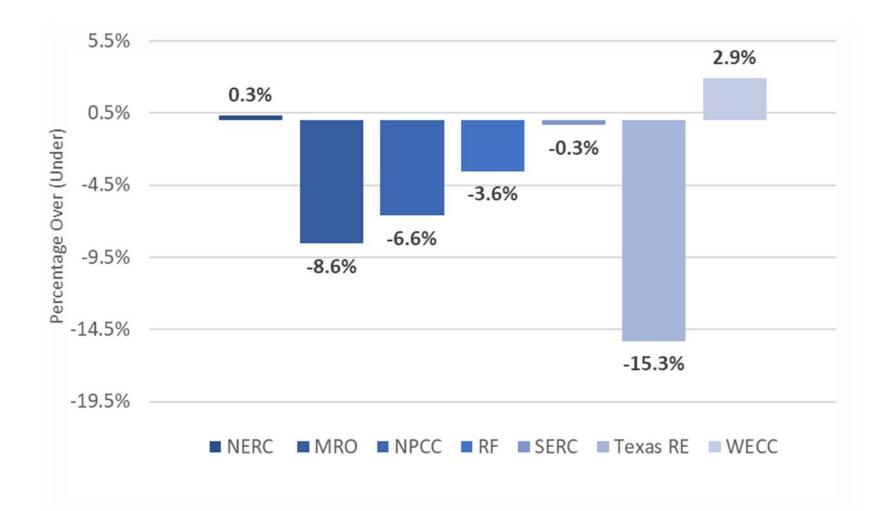
# Total ERO Enterprise Unaudited Summary of Results as of December 31, 2024

Andy Sharp, Vice President and Chief Financial Officer Finance and Audit Committee Meeting February 12, 2025

**RELIABILITY | RESILIENCE | SECURITY** 



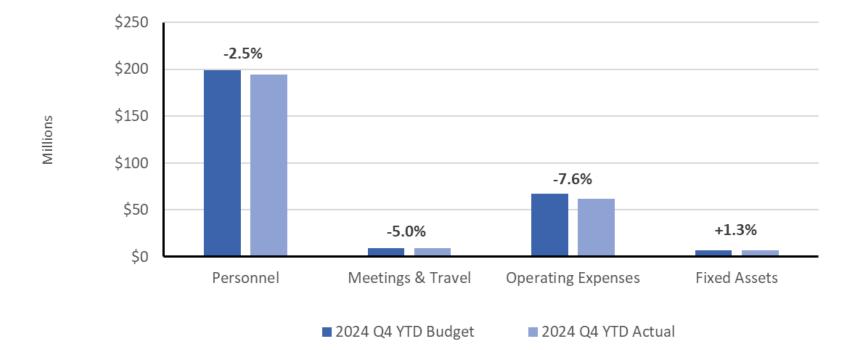
## 2024 Year-End Actual vs Total Budget (% by Entity)



**RELIABILITY | RESILIENCE | SECURITY** 



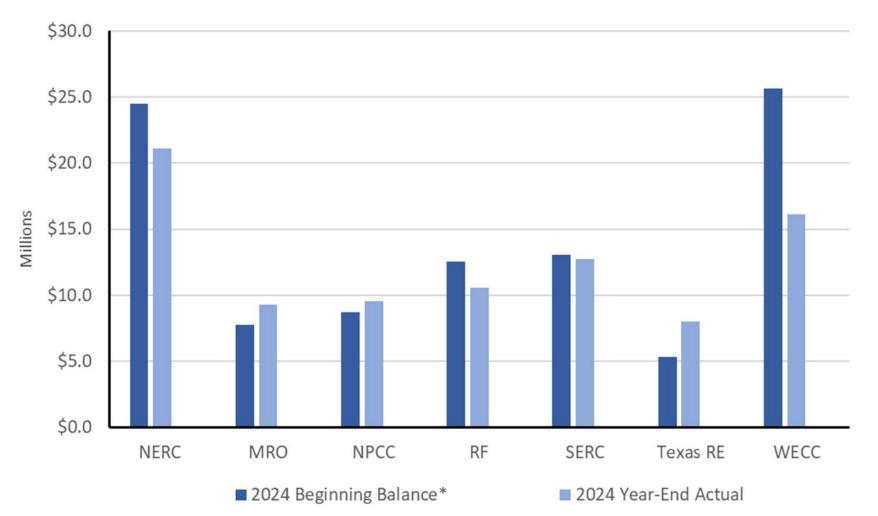
## 2024 Year-End Results (by Category)



- Personnel All entities were under budget except for SERC
- Meetings & Travel All entities were under budget except for NERC
- Operating Expenses All entities were under budget except for WECC
- Fixed Assets NERC, NPCC, SERC, and Texas RE over budget. All other entities were under budget



## **2024 Total Reserve Balances by Entity**



\*Adjusted for audited results



#### <u>\$ - millions</u>

		Actual	Beginning			Actua					
Entity	ASR <sup>(2)</sup> & Unreleased Other 1/1/2024 WCOCR <sup>(1)</sup> Penalties Reserves Reserve				WCOCR <sup>(1)</sup>	ASR <sup>(2)</sup> & Unreleased Penalties	Other Reserves	12/31/2024 Total Reserves	Total 2024 Budget	% of Reserves to 2024 Total Budget	
NERC	\$ 13.2	\$ 2.3	\$ 8.4	\$ 23.9	\$ 10.7	\$ 1.0	\$ 9.5	\$ 21.2	\$ 113.6	18.7%	
MRO	1.9	5.5	-	7.4	1.3	5.8	-	7.1	24.9	28.5%	
NPCC	7.1	1.7	-	8.8	8.1	1.5	-	9.6	22.1	43.4%	
RF	8.8	3.8	-	12.6	7.4	3.1	-	10.5	31.3	33.5%	
SERC	3.3	9.7	-	13.0	2.6	8.3	-	10.9	32.0	34.1%	
Texas RE	2.1	2.9	0.3	5.3	5.4	2.3	0.3	8.0	19.2	41.7%	
WECC	12.1	10.1	3.5	25.7	13.2	-	2.9	16.1	35.4	45.5%	
	\$ 48.5	\$ 36.0	\$ 12.2	\$ 96.7	\$ 48.7	\$ 22.0	\$ 12.7	\$ 83.4	\$ 278.5	29.9%	

<sup>(1)</sup> WCOCR - Working Capital & Operating Contingency Reserve - Actual 12/31/24 WCOCR is 17.5% of annual 2024 budget, or 2.1 months of budgeted expenses
<sup>(2)</sup> ASR - Assessment Stabilization Reserve

<sup>(3)</sup> Actual 12/31/24 total reserve balance is 29.9% of annual 2024 budget, or 3.6 months of budgeted operating expenses

#### <u>\$ - millions</u>

NED

NORTH AMERICAN ELECTRIC RELIABILITY CORPORATION

	Actual Ending									Budgeted Ending								Over/(Under)						
Entity	ASR <sup>(2)</sup> & Unreleased Other WCOCR <sup>(1)</sup> Penalties Reserves			-	1/2024 Reserves	(1)					12/31/2024 Total Reserves		ASR <sup>(2)</sup> & Unreleased WCOCR <sup>(1)</sup> Penalties		eleased	Other Reserves		12/31/2024 Total Reserves						
NERC	Ś	10.7	Ś	1.0	Ś	9.5	\$	21.2	\$	10.9	Ś	0.3	Ś	7.5	\$	18.7	Ś	(0.2)		0.7	Ś	2.0	\$	2.5
MRO	+	1.3	+	5.8	+	-	+	7.1	+	1.0	+	2.3	Ŧ	-	*	3.3	+	0.3	*	3.5	Ŧ	-	Ŧ	3.8
NPCC		8.1		1.5		-		9.6		5.6		0.7		-		6.3		2.5		0.8		-		3.3
RF		7.4		3.1		-		10.5		2.9		1.0		-		3.9		4.5		2.1		-		6.6
SERC		2.6		8.3		-		10.9		1.9		7.8		-		9.7		0.7		0.5		-		1.2
Texas RE		5.4		2.3		0.3		8.0		2.1		2.4		0.3		4.8		3.3		(0.1)		-		3.2
WECC		13.2		-		2.9		16.1		11.7		-		2.6		14.3		1.5		-		0.3		1.8
	\$	48.7	\$	22.0	\$	12.7	\$	83.4	\$	36.1	\$	14.5	\$	10.4	\$	61.0	\$	12.6	\$	7.5	\$	2.3	\$	22.4

(1) WCOCR - Working Capital & Operating Contingency Reserve

<sup>(2)</sup> ASR - Assessment Stabilization Reserve



## **Questions and Answers**



Lam Chung, Corporate Treasurer P: 651.256.5187 F: 651.855.1712 E: lam.chung@mro.net

January 19, 2025

#### Mr. Andy Sharp North American Electric Reliability Corporation (NERC)

RE: Unaudited Midwest Reliability Organization (MRO) 2024 Fourth Quarter Statement of Activity – Cash Flow through December 31, 2024

Dear Mr. Sharp:

MRO experienced variances greater than \$10,000 and 10 percent. Fourth quarter results indicate that MRO's budget remains underspent by 8.6 percent.

#### Meeting Expenses (Variance of \$161,646 (22.7%) under budget)

Meetings and travel continue to be impacted by the hybrid approach of virtual and in-person meetings. Travel experienced less than budgeted travel costs as the virtual option was used more than expected.

#### Operating Expenses (Variance of \$1,090,632 (26.3%) under budget)

Consultants and contracts are under budget by 38.4 percent. Consulting decreased as staff re-prioritized needs. Some contracts were not renewed while others were renewed at a lesser amount. Office costs were less than budgeted because of the hybrid work environment. Reduced costs were realized mainly in supplies, repairs, and temporary staffing. Professional services were primarily underspent because legal fees were less than budgeted. The need for external legal support is difficult to predict.

#### Fixed Assets (Variance of \$258,532 (38.7%) under budget)

Capital asset purchases are under budget. Some fixed assets scheduled for 2024 were advanced to 2023 to accommodate unbudgeted expenses related to the ITCS. Unbudgeted costs for the ITCS were not substantial.

#### 2024 Budget Summary and 2025 Budget Outlook

The budget underspend was driven by:

- Lower than budgeted personnel retirement costs and mid-year staff vacancies.
- Lower than budgeted consulting costs due to reprioritization of work managed by staff
- Cost savings realized in acquiring new contracts and renewing some existing contracts
- Reduced costs in office operations (i.e. repairs, supplies, temporary staffing)
- Cost for external legal support unrealized
- Lower than budgeted asset purchases including unbudgeted purchases related to ITCS study

We expect to meet the 2025 budget. There are external factors that may continue to present some uncertainty to the budget in the form of hybrid meetings, hybrid work environment, potential turnover and hiring costs, and unbudgeted costs related to new work.

If you have any questions regarding this report, please contact me. Thank you.

Lam Chung

Vice President and Engineer for Strategy, Innovation, and Finance

Cc: Sara Patrick, MRO President and CEO

#### Midwest Reliability Organization Statement of Activity 12/31/2024 PRELIMINARY (Unaudited)

		FRELIVIII	MA	(Unauune	u)				
	(In Whole Dollars)		2024 YTD Actual		2024 YTD Budget		2024 YTD Variance	%	
	Funding								
	ERO Funding								
		ERO Assessments	\$	23,583,367	\$	23,583,367		-	
		Penalty Sanctions		57,192		57,192		-	
Α.	Total ERO Funding		\$	23,640,559	\$	23,640,559	\$	-	
		laterest lasers -		054.044		C4 004		292,477	
	Total Funding	Interest Income	\$	354,311 23,994,870	\$	61,834 23,702,393	\$	292,477	
	-								
	Expenses								
	Personnel Expenses								
		Salaries	\$	14,045,821	\$	14,236,654		(190,833)	
		Payroll Taxes		932,157		940,730		(8,573)	
		Benefits		1,677,492		1,653,189		24,303	
	Total Demonstral Fund	Retirement Costs	*	2,081,301	•	2,525,303	•	(444,002)	2.0%
	Total Personnel Expe	INSES	\$	18,736,771	\$	19,355,876	\$	(619,105)	-3.2%
	Meeting Expenses								
		Meetings & Conference Calls	\$	204,579		200,000		4,579	
		Travel		346,700		512,925		(166,225)	
	Total Meeting Expense	Se s	\$	551,279	\$	712,925	\$	(161,646)	-22.7%
	• •					·			
	Operating Expenses								
		Consultants & Contracts	\$	708,254	\$	1,150,498		(442,244)	
		Office Rent		1,066,680		1,171,880		(105,200)	
		Office Costs		813,410		1,244,266		(430,856)	
		Professional Services		468,668		581,000		(112,332)	
	Total Operating Expe	nses	\$	3,057,012	\$	4,147,644	\$	(1,090,632)	-26.3%
		Total Direct Expenses	\$	22,345,062	\$	24,216,445	\$	(1,871,383)	-7.7%
	Indirect Expenses								
		_							
	Other Non-Operating	Expenses	\$	-	\$	-		-	
В.	Total Expenses		\$	22,345,062	\$	24,216,445	\$	(1,871,383)	
	Net Funding less Expense	es (A-B)	\$	1,649,809	\$	(514,052)	\$	2,163,860	
C.	Fixed Asset Additions, ex	\$	409,468	\$	668,000	\$	(258,532)	-38.7%	
	Total Budget (B + C)		\$	22,754,529	\$	24,884,445	\$	(2,129,916)	-8.6%
	Change in Working Capit	al (A-B-C)	\$	1,240,341	\$	(1,182,052)	\$	2,422,393	
	Head Count			90.00		90.00			
	Head Count FTEs			80.00 78.75		80.00 80.00		(1.25)	
						00.00		(0)	
		Reserve Activity:							
		Beginning Reserves - 1/1/24	\$	7,478,219	\$	4,599,521	\$	2,878,698	
		Change to Working Capital		1,240,341		(1,182,052)		2,422,393	
		Penalties Received		395,550		-		395,550	
		Penalties Released		(119,026)		(119,026)		-	
		Other Reserve Activity		281,616				281,616	
	End	ding Reserves at 12/31/2024 :	\$	9,276,700	\$	3,298,443	\$	5,978,256	
		_						–	
		Reserve Summary		<u>1/1/2024</u>		Additions		<u>Uses/Transfer</u>	<u>12/31/2024</u>
		apital & Operating Contingency		1,931,281		1,240,341		<i></i>	3,171,622
	Assessment St	abilization & Penalty Reserves		5,546,938		677,166		(119,026)	6,105,078
		Other Reserve Activity		-		- 1 917 507		(110.026)	- 0.276 700
		Total Reserves		7,478,219		1,917,507		(119,026)	9,276,700

January 17, 2024

North American Electric Reliability Corporation 3353 Peachtree Road NE Suite 600, North Tower Atlanta, GA 30326 Attention: Andy Sharp, Vice President and Chief Financial Officer

#### Subject: NPCC Regional Entity Division Variance Comparison and Fourth Quarter 2024 Statement of Activities

Dear Andy:

The variance comparison for the period ended December 31, 2024 is included along with Northeast Power Coordinating Council, Inc.'s unaudited Fourth Quarter 2024 Statement of Activities.

Please do not hesitate to contact me via email at <u>jhala@npcc.org</u> or (646) 632-7071 should you have any comments or questions with regard to the materials provided.

Sincerely,

Jessica Hala

Jessica Hala Vice President, Finance and Treasurer

Enclosures

cc: Charles Dickerson – NPCC President & CEO ERO Finance Group

LIMITED DISCLOSURE

#### NPCC Regional Entity Division Budget to Actual Variance Comparison as of December 31, 2024

#### TOTAL EXPENSES

For the quarter ending December 31, 2024, the NPCC Regional Entity Division is \$1.5M or 6.6% under budget based on invoices received to date. This underspend will be added to NPCC's working capital and operating reserves and be utilized to reduce future assessments to fund operations. Despite several partial year open positions, resulting in lower than budgeted personnel expenses, NPCC successfully reprioritized resources as necessary to fulfill all of its responsibilities under its Regional Delegation Agreement, agreements and memorandums of understanding respecting Canadian Provinces, and the NPCC Bylaws.

#### INCOME

- **Penalty Sanctions** (Penalties released of \$400k were applied to reduce 2024 assessments to NPCC U.S. load serving entity designees.) Penalty sanctions remitted are included in NPCC's Assessment Stabilization Reserve (ASR) to be applied to future budget years to reduce assessments to NPCC U.S. load serving entity designees. Penalties are reported in NPCC's audited financial statements in accordance with GAAP.
- Interest & Investment Income (Actual income of \$455k at year end) Interest & investment income is earned from the investment of excess operating cash in a 100% U.S. Treasury Securities money market fund. NPCC allocated \$455k as a portion of total interest income (95%) to the Regional Entity Division consistent with the ratio of Regional Entity (RE) to Criteria Services (CS) Division 2024 funding. A common system of accounts, with divisional separation, is used for both RE and CS revenue tracking and financial reporting.

#### **EXPENSES**

- **Personnel** (Variance of \$1.4M under budget at year end) Under budget variance is due to open positions for various periods throughout the year. Five partial year vacancies resulted from resignations. NPCC is currently recruiting to retain qualified technical individuals to fill open positions. In the interim, current responsibilities of any open positions are being addressed through resource re-allocations among the existing workforce.
- **Meetings** (Variance of \$99k under budget at year end) Under budget variance is due to lower travel than projected. Some meetings continue to be held in virtual or hybrid format allowing for remote participation.

LIMITED DISCLOSURE

- Office Costs (Variance of \$167k under budget at year end) Under budget variance is mainly due to the shift from individual software products to Office 365 functionality, which is already covered by existing licenses. Additionally, the IT team successfully negotiated lower costs for license renewals compared to the budget.
- **Fixed Assets** (Variance of \$210k over budget at year end) Over budget variance is associated with advancing several software development projects planned for 2025. Over budget variance is offset by under budget office costs.

(Unaudited) Submitted January 17, 2024



#### Northeast Power Coordinating Council, Inc. - Regional Entity Division Statement of Activities, Fixed Assets and Change in Working Capital (Unaudited) For the Period Ended December 31, 2024

	2024 YTD Actual	2024 YTD Budget	2024 YTD Actual Variance from Budget Over(Under)	%
Funding				
ERO Assessments	20,734,062	20,734,062	-	
Penalties Released*	400,000	400,000	-	
Workshops & Misc Revenue	41,957	27,500	14,457	
Interest & Investment Income	455,191	47,337	407,854	
Total Funding	21,631,210	21,208,899	422,311	2.0%
Expenses				
Personnel Expenses				
Salaries	11,546,358	12,456,749	(910,391)	
Payroll Taxes	855,222	886,163	(30,941)	
Benefits	2,892,406	3,198,026	(305,620)	
Retirement Costs	1,168,649	1,293,505	(124,856)	
Total Personnel Expenses	16,462,636	17,834,444	(1,371,808)	-7.7%
 Meeting Expenses		, ,		
Meetings & Conference Calls	371,468	313,300	58,168	
Travel	521,125	678,650	(157,525)	
Total Meeting Expenses	892,594	991,950	(99,357)	-10.0%
Operating Expenses, excluding Depreciation				_
Consultants & Contracts	817,812	900,000	(82,188)	
Office Rent	355,136	420,110	(64,974)	
Office Costs	1,049,774	1,216,463	(166,689)	
Professional Services	920,865	945,500	(24,635)	
Miscellaneous	20,962	30,000	(9,038)	
Total Operating Expenses, excluding Depreciation	3,164,548	3,512,073	(347,525)	-9.9%
Indirect Expense Allocation	(264,511)	(414,901)	150,390	-36.2%
Other Non-Operating Expenses	-	-	-	n/a
Total Expenses	20,255,267	21,923,566	(1,668,299)	-7.6%
Change in Net Assets	1,375,943	(714,667)	2,090,610	-292.5%
Fixed Asset Additions, excluding Right of Use Assets	373,610	163,200	210,410	128.9%
Net Financing Activity	-	-	-	n/a
= Total Budget (Expenses plus Fixed Assets and Net Financing Activity)	20,628,877	22,086,766	(1,457,889)	-6.6%
– Change in Working Capital (Total Funding less Total Budget)	1,002,333	(877,867)	1,880,200	-214.2%
= Equivalent Full Time Employees	61.60	67.00	(5.40)	
Headcount	67.00	71.00	(4.00)	
Beginning Total Reserves - 1/1/24	8,785,020	7,554,919	1,230,101	
Change to Working Capital	1,002,333	(877,867)	1,880,200	
Penalties Received (+)	186,000	-	186,000	
Penalties Released (-)	(400,000)	(400,000)		
Other Reserve Activity	-		-	
Total Projected Reserves at 12/31/24	9,573,353	6,277,052	3,296,301	
= Reserve Balance Summary				
Working Capital & Operating Contingency Reserves	8,076,450	5 605 140	2 /71 201	
Assessment Stabilization & Penalty Reserves	1,496,903	5,605,149 671,903	2,471,301	
Assessment Stabilization & Penalty Reserves			825,000	
Total Projected Reserves at 12/31/24	9,573,353	6,277,052	3,296,301	

\*Penalties Released reflect the designated amount of funds released to offset U.S. assessments. Actual penalties invoiced are reported in the audited financial statements as an increase in net assets in accordance with Generally Accepted Accounting Principles (GAAP).

# Limited Disclosure



Beth Dowdell Treasurer and Senior Director, Corporate Services 3 Summit Park Drive, Suite 600 Cleveland, OH 44131 Office: 216.503.0689 Beth. Dowdell@rfirst.org

January 17, 2025

Mr. Andy Sharp North American Electric Reliability Corporation 3353 Peachtree Road, N.E. Suite 600, North Tower Atlanta, Georgia 30326

# ReliabilityFirst's 2024 4<sup>th</sup> Quarter Year-to-Date Statement of Activities Variance Report - Unaudited

Dear Andy,

Attached is RF's 2024 4<sup>th</sup> Quarter Year-to-Date Statement of Activities (unaudited) and Variance Report. This includes a comparison of budgeted and actual expenses relative to the ReliabilityFirst Corporation 2024 Budget.

For more information, please contact me at 216.503.0689 or beth.dowdell@rfirst.org.

Sincerely,

**RELIABILITY FIRST CORPORATION** 

Seth Dowdell

Beth Dowdell Treasurer and Senior Director, Corporate Services

Enclosures

Cc: Tim Gallagher, President and Chief Executive Officer Finance and Audit Committee



# ReliabilityFirst's 2024 4<sup>th</sup> Quarter Year-to-Date Statement of Activities Variance Report -Unaudited

Year-to-date variances greater than \$10,000 and 10% are explained below.

# **Funding**

- Investment Income: \$479K (958.74%) over budget
  - Unrealized returns; Investment portfolio performed better than expected. Interest income received on new checking accounts.

# **Expenses**

- Employee Benefits: \$744K (24.93%) under budget
  - Negotiated lower health care costs than budgeted; Experienced a 2% vacancy rate for the fourth quarter. Training costs and education reimbursements were less than budgeted.
- Meetings & Conference Calls: \$71K (16.34%) under budget
  - Meeting costs were under budget primarily as a result of employees utilizing more virtual options and lower costs to host meetings than expected. There were also a few in-person meetings that we did not host but had in our budget.
- Contracts & Consultants: \$79K (14.33%) under budget
  - Lower contract costs from planned projects related to cloud consulting, network upgrades, assessments, and specialized topics, and the need for certain contractors was less than planned.
- Rent & Utilities: \$137K (16.10%) under budget
  - Rent was budgeted based on planned cash expenditures, which were higher than actual expense recognized per U.S. GAAP.
- Office Costs: \$124K (12.23%) under budget
  - Expenditures for computer software and services (situational awareness tools, MK Insight), subscriptions, and dues were less than planned.
- Miscellaneous: \$15K (31.51%) over budget
  - Higher background screening fees for new employees and employee programs.
- Fixed Assets: \$24K (13.40%) under budget
  - Timing of budgeted fixed asset purchases versus when projects will be completed; some fixed assets budgeted items were properly accounted for as expense.



# ReliabilityFirst Statement of Activities From 1/1/2024 – 12/31/2024 (unaudited)

	2024 YTD Actual	2024 YTD Budget	YTD Variance Over/(Under)	% Variance
Funding				
Assessments	26,959,272	26,959,272	0	0.00%
Penalties Released	1,474,585	1,473,348	1,237	0.08%
Investment Income	529,368	50,000	479,368	958.74%
Miscellaneous Income	1,495	0	1,495	0.00%
Total Funding	28,964,720	28,482,620	482,100	1.69%
Expenses				
Personnel Expenses				
Salaries	19,520,858	19,495,381	25,477	0.13%
Payroll Taxes	1,231,361	1,232,095	(734)	-0.06%
Employee Benefits	2,241,212	2,985,469	(744,257)	-24.93%
Savings & Retirement Costs	3,196,534	3,145,630	50,904	1.62%
Total Personnel Expenses	26,189,964	26,858,575	(668,611)	-2.49%
Meeting Expenses				
Meetings & Conference Calls	362,141	432,855	(70,714)	-16.34%
Travel	596,925	648,100	(51,175)	-7.90%
Total Meeting Expenses	959,066	1,080,955	(121,889)	-11.28%
Operating Expenses				
Contracts & Consultants	474,379	553,700	(79,321)	-14.33%
Rent & Utilities	715,496	852,751	(137,255)	-16.10%
Office Costs	887,512	1,011,134	(123,622)	-12.23%
Professional Services	766,912	741,816	25,096	3.38%
Miscellaneous	64,051	48,704	15,347	31.51%
Total Operating Expenses	2,908,349	3,208,105	(299,756)	-9.34%
Non-Operating Expenses	0	0	0	0.00%
Total Expenses	30,057,379	31,147,635	(1,090,256)	-3.50%
Net Change in Assets	(1,092,659)	(2,665,015)	(1,572,356)	-59.00%
Fixed Asset Additions, excluding Right of Use Assets	153,198	176,900	(23,702)	-13.40%
Total Budget (Expenses + Fixed Assets)	30,210,577	31,324,535	(1,113,958)	-3.56%
Change in Working Capital (Total Funding less Total Budget)	(1,245,857)	(2,841,915)	(1,596,058)	-56.16%
FTE Count	97	98	(1)	-1.02%



# Working Capital Reserve Analysis From 1/1/2024 – 12/31/2024

	2024 YTD Actual
Beginning Total Reserves - 1/1/2024	8,806,790
Plus: Temporary Restricted Penalties	3,759,845
Beginning Total Reserve Balance 1/1/2024	12,566,635
Change to Working Capital	(1,245,857)
Add: Penalties Received	852,650
Subtract: Penalties Released	(1,474,585)
Other Reserve Activity	(143,620)
Ending Reserve	10,555,223
Working Capital & Operating Contingency	
Reserves	7,417,313
Assessment Stabilization & Penalty Reserves	3,137,910
Total Reserves	10,555,223

January 24, 2025

Mr. Andy Sharp North American Electric Corporation 3353 Peachtree Road, NE Atlanta, GA 30326

RE: SERC 2024 Q4 Unaudited Financial Statement - Budget vs. Actual

Andy:

Following, please find SERC's unaudited 2024 Q4 financial statement, reflecting actual to budgeted amounts with variance explanations.

If you have any questions, please let me know.

Thank you,

Hing Eliopt

George Krogstie Chief Financial Officer and Corporate Treasurer

cc: Jason Blake

#### **SERC Reliability Corporation** Statement of Activities, Fixed Assets Expenditures, and Change in Working Capital From 1/1/2024 Through 12/31/2024 Variance 2024 YTD Actual 2024 2024 v 2024 YTD Budget YTD Actuals **YTD Budget** Over(Under) % Funding Statutory Funding SERC Assessments \$ 28,737,687 \$ 28,737,687 \$ Penalties Released\* Ś 2,896,449 Ś 2,896,449 **Total Statutory Funding** \$ 31,634,136 \$ 31,634,136 \$ 0.00% \$ \$ Membership Fees \$ \_ \_ Federal Grants Services & Software Workshops & Miscellaneous 162,595 177,500 (14,905) Interest 883,134 106,000 777,134 762,229 Total Funding (A) \$ 32,679,865 \$ 31,917,636 Ś 2.39% Expenses Personnel Expenses 20,379,010 19,642,715 \$ 736,295 Salaries Payroll Taxes 1,311,990 1,175,625 136,365 Benefits 1,922,626 2,236,235 (313,609) 2,495,863 Retirement Costs 158,296 2,654,159 **Total Personnel Expenses** \$ 26,267,785 \$ 25,550,438 Ś 717,347 2.81% **Meeting Expenses** Meetings & Conference Calls Ś 370,609 Ś 462,883 Ś (92,274) Travel 772,394 947,770 (175,376) **Total Meeting Expenses** \$ 1,143,003 Ś 1,410,653 \$ (267,650) -18.97% **Operating Expenses, excluding Depreciation Consultants & Contracts** \$ 766,559 \$ 1,155,750 \$ (389,191) Office Rent Ś 101.129 956,196 855,067 \$ Office Costs 1,476,959 (313,617) 1,790,576 **Professional Services** 542,135 \$ 547,470 (5,335) Miscellaneous **Total Operating Expenses** Ś 3,741,849 Ś 4,348,863 \$ (607,014) -13.96% \$ **Total Direct Expenses** \$ 31,152,637 \$ 31,309,954 (157, 317)-0.50% Indirect Expenses Ś -\$ **Other Non-Operating Expenses** \$ \$ \$ 31,152,637 31,309,954 (157,317) -0.50% Total Expenses (B) \$ Ś Ś 919,546 151.32% **Change in Assets** 1,527,228 \$ 607,682 \$ Fixed Asset Additions, excluding Right of Use Assets (C) 690,000 \$ 737,091 \$ \$ 47,091 6.82% TOTAL BUDGET (B+C) \$ 31,889,728 \$ 31,999,954 \$ (110,226) -0.34% TOTAL CHANGE IN WORKING CAPITAL (A-B-C) \$ 790,137 \$ (82,318) \$ 872,455 -1059.86% FTE's 109.00 111.00 (2.00)Head Count 109.00 111.00 (2.00)Beginning Reserve at 1/1/2024 13,084,551 12,683,610 400,941 Change to Working Capital 790,137 872,455 (82.318)Penalties Received (+) 1.781.300 1.781.300 Penalties Released (-) (2.896.449)(2,896,449) Other Reserve Activity Ending Reserves at 12/31/2024 12,759,539 9,704,843 3,054,696 Working Capital & Operating Contingency Reserves 3,221,499 1,904,843 1,316,656 Assessment Stabilization & Penalty Reserves 9,538,040 7,800,000 1,738,040 Other Reserves Total Reserves Balance\_ 12,759,539 9,704,843 3,054,696

\* Penalties Released in the current year reflects the designated amount of funds released from the Assessment Stabilization Reserve (ASR) to offset U.S. assessments as approved by the SERC Board of Directors and FERC. Actual penalties invoiced in the current reporting year are shown as an increase in the ASR on the reserve summary table and will be reported as income on the audited financial statements in accordance with Generally Accepted Accounting Principles (GAAP).

# Budget to Actual Comparison as of December 31, 2024 (Unaudited)

#### **Overall Summary**

- YTD spending is \$110k under budget. Planned deferrals in travel, consulting and software expenses more than offset office relocation expenses and higher personnel expenses (driven by low staff vacancy rates).
- The timing of certain office relocation costs will result in approximately \$225k \$275k planned for 2024 to be expensed in 2025
- Funding \$762k over budget YTD attributable to increased investment returns

#### Income

- Funding (Actual \$762k over budget)
  - Favorable variances are driven by higher interest rates and increased overall investment amounts

#### Expense

- Personnel Expenses (Actual \$717k over budget)
  - Significantly lower staff vacancy rate compared to budget, and higher participation in SERC 401k retirement program driving variances, partially offset by favorable health insurance renewal rates
- Meeting/Travel Expenses (Actual \$268k under budget)
  - Deferred meetings, reduced travel and a weather-related meeting cancellation contributed to lower than budgeted expenses
- Contracts/Consultants (Actual \$389k under budget)
  - Underage primarily due to lower-than-anticipated costs for RAPA studies and partial deferrals for management coaching and IT projects
- Office Rent (Actual \$101k over budget)
  - Overage driven by new office lease expense beginning in December
- Office Costs (Actual \$314k under budget)
  - Certain planned software purchases deferred driving underage in Office Costs
- Professional Services (Actual \$5k under budget)
  - Lower than expected legal fees
- Fixed Asset Purchases (Actual \$47k over budget)
  - Overage due to tenant improvement expenses associated with new lease, offset by planned expense reductions in other categories. Additional improvement expenses planned for 2024 will be expensed in 2025 due to timing of receipt and/or completion of activities.



January 19, 2025

Mr. Andy Sharp North American Electric Reliability Corporation 3353 Peachtree Road NE, Suite 600, North Tower Atlanta, GA 30326

RE: Texas Reliability Entity, Inc. 4th Quarter 2024 Statement of Activities and Variance Report

Dear Andy,

Attached is the 2024 fourth quarter Statement of Activities (unaudited) and Variance Report for Texas RE with variance explanations.

Please contact me if you have questions or comments.

Thank you.

Donna Bjornson

Donna Bjornson, CPA Vice President and CFO *Texas Reliability Entity, Inc.* 800 Metropolis Drive, Suite 300 Austin, Texas 78744 donna.bjornson@texasre.org 512.583.4959



# Budget to Actual Comparison as of December 31, 2024

Year-to-date variances greater than \$10,000 and 10% explained below.

#### FUNDING

- Interest: \$361,086 (722%) more than budget.
  - Texas RE's banking account is the Business Banking U.S. End of Day Money Market Mutual Fund Sweep account. Interest earnings are greater than budget because interest rates are higher than anticipated at the time the 2024 budget was prepared.

#### EXPENSES

#### Total Expenses as of December 31, 2024 are \$2,931,152 (-15.3%) less than budget.

- Personnel Expenses: \$1,911,855 (-12.9%) less than budget.
  - Personnel expenses are less than budget primarily because of turnover and vacancies. Texas RE has maintained an average of 63 full time equivalents (FTE's) throughout 2024 as compared to 70 FTE's in the budget. As of 12/31/24 only three vacancies remained: Two O&P Compliance Engineers and one IT Cybersecurity position.
  - Other personnel expenses such as payroll taxes, employee benefits, health benefits, and savings and retirement have a direct relationship to the number FTE's and salary expense, resulting in expenses which are lower than budgeted in all of these categories.
  - Health insurance premiums did not increase as budgeted and the use of forfeitures to fund retirement contributions also contributed to savings in personnel costs.
- Meetings and Travel Expenses: \$138,146 (-29.6%) less than budget.
  - Meetings and Conference Calls are \$11,167 (13%) more than budget primarily because of the reduction in travel expenses.
  - Travel expenses are \$149,314 (-39.2%) less than budget in most departments. Some travel costs did not materialize as expected. For example, the NERC leadership meeting as postponed to 2025 and the 2025 Business Plan and Budget presentations to FERC were virtual as opposed to in-person. Travel expenses in the RAPA Department were also significantly less than budgeted as the Department focused on the Interregional Transfer Capability Study and the implementation of the software being used for the energy adequacy assessments.



# • Total Operating Expenses: \$921,120 (-23.9%) less than budget.

- Rent and Improvements are \$975,413 (-47.7%) less than budget. Building maintenance expenses were almost \$700,000 less than budgeted. These estimates were prepared prior to moving into new office space and costs to maintain the new space have been significantly lower. The variance is also affected by the recognition of lease incentives to comply with the GAAP Lease Accounting Standard (ASC 842) and in March we received a \$60,000 credit from our Landlord resulting from the 2023 CAM reconciliation.
- Office Costs are \$215,581 over budget (29.3%) primarily because of activities in the IT Department: 1) \$246,000 increase in software expenses, offset by \$115,000 of software costs which were previously in the budget as IT Managed Services (under Consultants & Contracts), but have been converted to software subscriptions. The software expense increase includes an investment in Enterprise Risk Management Software and software to assist the RAPA department in conducting energy adequacy assessments. 2) \$32,000 increase in computer equipment and supplies for new employees.
- Consultants and Contracts are \$68,356 (-17.4%) under budget. \$115,000 of the under-run relates to IT Managed Services which have been converted to software subscriptions and are now allocated to Office Costs. This is offset by \$100,000 paid to recruiter fees to assist Texas RE in filling vacant positions. The balance in the under-run relates to Consulting expenses not needed in General and Administrative and IT Departments.
- Professional Services are \$67,161 (-13.2%) under budget because of IT and Legal Services included in the budget but not needed in 2024.
- Fixed Asset Additions: \$40,000 (80.0%) more than budget.
  - Fixed asset additions are over budget primarily because of the installation of new door closure and badge readers.



# **Texas Reliability Entity, Inc.** Statement of Activities and Fixed Assets For period December 31, 2024 (Unaudited)

	2	024 Actual	2024 Budget		Budget Variance		% Budget Variance
Funding							
ERO Funding							
Assessments	\$	18,681,013	\$	18,681,013	\$	-	0.0%
Penalties Released		426,912		426,912		-	0.0%
Interest Income		411,086		50,000		361,086	722.2%
Total Funding (A)	\$	19,519,011	\$	19,157,925	\$	361,086	1.9%
Expenses							
Personnel Expenses							
Sala ri es	\$	9,818,413	\$	10,642,011	\$	(823,598)	-7.7%
Payroll Taxes		630,741	•	723,371	'	(92,630)	-12.8%
Employee Benefits		1,270,805		1,904,576		(633,771)	-33.3%
Savings & Retirement		1,159,034		1,520,920		(361,886)	-23.8%
Total Personnel Expenses	\$	12,878,993	\$	14,790,878	\$	(1,911,885)	-12.9%
Meeting & Travel Expenses							
Meetings & Conference Calls	\$	97,067	\$	85,900	\$	11,167	13.0%
Travel		231,836	'	381,150	'	(149,314)	-39.2%
Total Meeting & Travel Expenses	\$	328,904	\$	467,050	\$	(138,146)	-29.6%
Operating Expenses							
Consultants & Contracts	\$	325,144	\$	393,500	\$	(68,356)	-17.4%
Rent & Improvements		1,070,291		2,045,704		(975,413)	-47.7%
Office Costs		951,199		735,618		215,581	29.3%
Professional Services		582,242		675,175		(92,933)	-13.8%
Total Operating Expenses	\$	2,928,877	\$	3,849,997	\$	(921,120)	-23.9%
Other Non-Operating Expenses	\$	-	\$	-		-	-
Total Expenses	\$	16,136,773	\$	19,107,925	\$	(2,971,152)	-15.5%
Change in Assets	\$	3,382,238	\$	50,000	\$	3,332,238	6664.5%
Fined Accest Additions and DOLLAssets	~	00.000	<i>.</i>	50.000	ć	40.000	80.0%
Fixed Asset Additions, excl. ROU Assets	\$	90,000	\$	50,000	\$	40,000	80.0%
Total Budget (B)	\$	16,226,773	\$	19,157,925	\$	(2,931,152)	-15.3%
Change in Working Captial (A - B)	\$	3,292,238	\$	(0)	\$	3,292,238	-1135254606.9%
FTE's		67		70		(3)	



# Working Capital Reserve Analysis

	YTD 2024 Actual	Total 2024 Projection
Beginning Working Capital as of 1/1/24	\$ 5,329,020	\$ 5,329,020
Change to Working Capital 2024	3,292,238	3,292,237
Minus Penalties Released	(426,912)	(426,912)
Penalties Collected	4,600	4,600
Other Reserve Activity (ASC 842 Lease Incentives)	 (169,153)	(169,153)
Working Capital	\$ 8,029,793	\$ 8,029,792
Operating Contingincy Reserves	\$ 2,000,000	\$ 2,000,000
Working Capital Reserves	3,436,968	3,436,967
Assessment Stabilization & Penalty Reserves	2,260,107	2,260,107
Reserve for Future Lease Obligations	332,718	332,718
Total Reserves and Contingency	\$ 8,029,793	\$ 8,029,792

<Public>



Adam Jensen Financial Controller January 21, 2025

Mr. Andy Sharp Vice President, Chief Financial Officer North American Electric Reliability Corporation 3353 Peachtree Road, N.E. Suite 600—North Tower Atlanta, GA 30326

RE: WECC Q4 2024 Statutory Statement of Activities and Variance Report

Dear Andy,

Attached is WECC's fourth-quarter Statutory Statement of Activities (Unaudited) and Variance Report. WECC's 2024 unaudited, net year-to-date results are \$235,040 over budget, excluding the impact of Generally Accepted Accounting Principles (GAAP) treatment of penalty revenue recognition. Explanations and drivers are noted below.

If you have questions or need more information, please contact me.

Regards,

adam Jensen

Adam Jensen Financial Controller

Enclosures

Cc: Melanie Frye, President and Chief Executive Officer WECC Finance and Audit Committee



Year-to-date variances greater than \$10,000 and 10% are explained below. The explanations pertain to all statutory activities.

# Funding

• Interest: \$840,000 over budget

Interest is over budget due to higher-than-budgeted interest rates and investment income.

# Expenses

• Employee Benefits: \$352,000 under budget

Employee Benefits are under budget primarily due to budgeted benefits enrollment level assumptions compared to actual, and lower-than-budgeted utilization of the Health Reimbursement Account benefit.

• Meetings & Conference Calls: \$152,000 under budget

Meetings & Conference Calls are under budget primarily due to the conversion of some inperson meetings to a virtual format.

• Consultants & Contracts: \$238,000 over budget

Consultants & Contracts are over budget primarily due to unbudgeted Board Director search fees.

• Other Non-Operating Expenses: \$1.85 million over budget

Other Non-Operating Expenses are over budget by \$1.85 million due to the write-off of assessment invoices owed from Centro Nacional de Control de Energia.

# **Fixed Assets**

• Fixed Assets: \$60,000 under budget

Fixed Assets are under budget primarily due to the timing of server and equipment upgrades and replacements compared to budget.

# Statutory Statement of Activities and Variance Explanations (Jan 21, 2025)



Western Electricity Coordinating Council Statutory Statement of Activities From 1/1/2024 to 12/31/2024 (Unaudited)

(In Whole Dollars)

	2024 YTD Actual	2024 YTD Budget	2024 YTD Variance	%
Funding				
Assessments	25,000,000	25,000,000	-	0.0%
Penalties Released <sup>1</sup>	10,137,948	10,137,948	-	0.0%
Workshops & Miscellaneous	431,552	475,250	(43,698)	-9.2%
Interest	1,440,284	600,000	840,284	140.0%
_ Total Funding	37,009,784	36,213,198	796,586	2.2%
- Expenses				
Personnel Expenses				
Salaries	22,095,062	22,648,808	(553,746)	-2.4%
Payroll Taxes	1,554,953	1,436,739	118,214	8.2%
Employee Benefits	2,417,785	2,770,166	(352,381)	-12.7%
Retirement Costs	1,939,510	2,040,273	(100,763)	-4.9%
Total Personnel Expenses	28,007,310	28,895,986	(888,676)	-3.1%
Meeting Expenses				
Meetings & Conference Calls	452,323	604,764	(152,441)	-25.2%
Travel	744,896	749,170	(4,274)	-0.6%
Total Meeting Expenses	1,197,219	1,353,934	(156,715)	-11.6%
Operating Expenses,				
excluding Depreciation				
Consultants & Contracts	967,069	728,900	238,169	32.7%
Office Rent	1,287,260	1,327,202	(39,942)	-3.0%
Office Costs	2,744,446	2,691,307	53,139	2.0%
Professional Services	1,177,666	1,261,211	(83,545)	-6.6%
Miscellaneous	-	-	-	
Total Operating Expenses	6,176,441	6,008,620	167,821	2.8%
Total Direct Expenses	35,380,970	36,258,540	(877,570)	-2.4%
Indirect Expenses	(863,111)	(980,785)	117,674	-12.0%
Other Non-Operating Expenses	1,851,793	-	1,851,793	
Total Expenses	36,369,652	35,277,755	1,091,897	3.1%
Change in Net Assets	640,132	935,443	(295,311)	-31.6%
-	040,102	555,445	(2)5,511)	-51.0 /0
Fixed Asset Additions, excluding Right of Use Assets	66,769	127,040	(60,271)	-47.4%
Total Expenditures	36,436,421	35,404,795	1,031,626	2.9%
Change in Working Capital (Total Funding less Total Budget)	573,363	808,403	(235,040)	
FTEs	155.18	168.00	(12.83)	
Headcount	160.00	168.00	(12.83) (8.00)	
			()	
Working Capital at 1/1/2024	12,062,711	10,664,692	1,398,019	
Peak Reliability Donation				
Peak Reliability Donation Expenditures	400,760	250,000	150,760	
Peak Reliability Donation				

<sup>1</sup> Penalties released in the current year reflects the designated amount of funds released to offset U.S. assessments as approved by the WECC Board of Directors and FERC. Actual penalties invoiced in the current reporting year will be reported as income on the audited financial statements in accordance with GAAP.

<sup>2</sup> See Working Capital and Reserve Analysis table for additional details.



# Working Capital and Reserve Analysis

Working Capital and Reserve Analysis STATUTORY								
		Total	Wo	orking Capital Reserve		Unreleased Penalties		k Reliability Donation
Beginning Reserve, January 1, 2024	\$	25,658,711	\$	12,062,711	\$	10,137,948		3,458,052
Plus: Total Funding Penalties Release		37,014,184 (10,137,948)		37,009,784		4,400 (10,137,948)		-
Less: Expenditures Plus: Non-Statutory Fund Adjustment		(36,436,421)		(36,035,661) -		-		(400,760) -
Reserve, December 31, 2024	\$	16,098,526	\$	13,036,834	\$	4,400	\$	3,057,292

# 2026 Business Plan and Budget Schedule

# Action

Update

# Background

As will be discussed further during the February 13, 2025, MRC Meeting, NERC is developing its three-year plan for 2026–2028. The three-year plan supports the <u>ERO Enterprise Long-Term</u> <u>Strategy</u> by defining how NERC realizes its long-term ambitions to achieve specific objectives. NERC's annual Business Plan and Budget (BP&B) for each of the three years operationalizes the plan and identifies resource and funding requirements. NERC is currently preparing its 2026 BP&B, which will include NERC's proposed budget for 2026 and projections for 2027 and 2028 in support of the 2026-2028 plan. The BP&B will connect NERC's investments with the value proposition of the three-year plan strategic priorities and goals.

# Summary

The preparation of NERC's annual BP&B undergoes a robust development and stakeholder review process. The 2026 BP&B preparation schedule includes the following:

#### November 2024–March 2025

• Seek stakeholder input on and finalize the 2026-2028 strategic priorities and goals

# January-March 2025

 Develop the 2026 budget and 2027 and 2028 projections in support of NERC's 2026-2028 plan

# April 2025

- Review proposed 2026 budget and 2027 and 2028 projection assumptions with:
  - Board of Trustees
  - MRC BP&B Input Group
  - Trades & Forums Representatives
  - Member Executive Committee (MEC) for E-ISAC budget

# May-June 2025

- Finance and Audit Committee (FAC) hosts public webinar to review NERC and Regional Entity 2026 BP&B highlights (Regional Entity BP&Bs are developed through their own stakeholder input processes)
- Post draft 2026 BP&B for 30-day stakeholder comment period

# July 2025

- Prepare final 2026 BP&B
- Review NERC's response to stakeholder comments and the final 2026 budget and 2027 and 2028 projection assumptions with:
  - FAC
  - MRC BP&B Input Group
  - Trades & Forums Representatives
  - MEC (MEC endorses 2026 E-ISAC budget)

# August 2025

- Request FAC recommend approval of NERC and Regional Entity 2026 BP&Bs
- Request Board approval of NERC and Regional Entity 2026 BP&Bs
- File 2026 BP&Bs with FERC, followed by filings with Canadian regulatory authorities

NERC management will provide an overview of this process and timeline for the 2026 BP&B during the FAC's February 12, 2025, meeting.



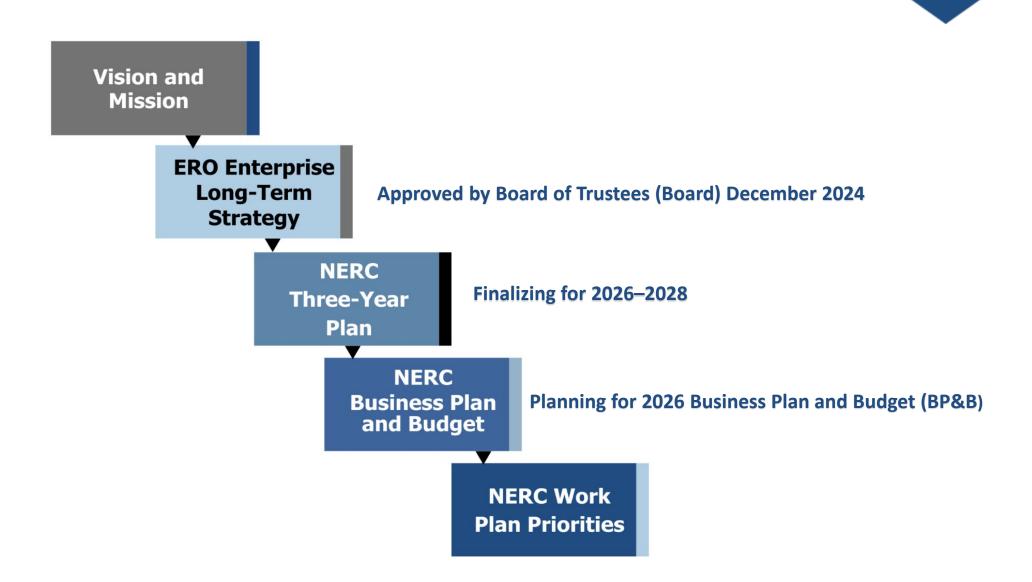
# 2026 Business Plan and Budget Planning Schedule

Andy Sharp, Vice President and Chief Financial Officer Finance and Audit Committee Meeting February 12, 2025

**RELIABILITY | RESILIENCE | SECURITY** 

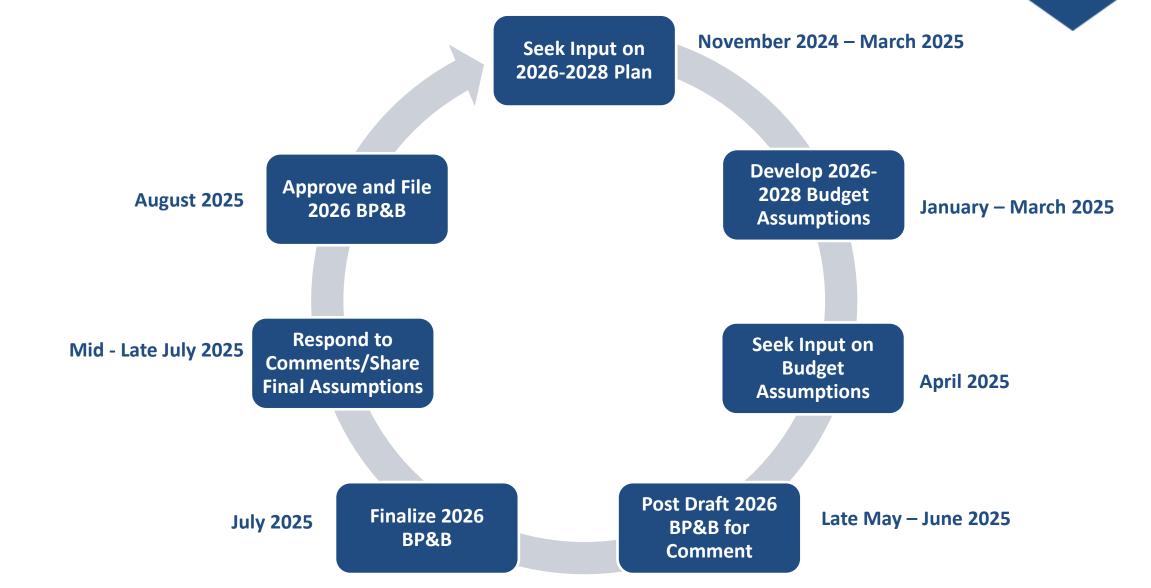


# **Planning and Prioritization Process**





# 2026 BP&B Cycle





# **Questions and Answers**

